

SALES REPRESENTATIVE WHOLESALE ORDERING GUIDELINES

SALES REPS – PLACING WHOLESALE ORDERS

Wholesale orders can be placed through our website for each customer account. This helps us to track orders, prevent errors, and track sales rep commissions.

Sales Rep Registration

The Sales Rep will need to register an account for themselves to track customers and commissions.

- Registration Link: <https://www.ecogearfx.com/my-account/>
- Contact Us and provide us with your username so we can assign Sales Rep permissions to your account.

Customer Registration

Be sure to log out of the Sales Reps account first. Then, for first time orders, the sales rep will need to register the new customer account by completing the Wholesale Application. Most applications are approved the same day but for a quicker response you can contact us to get the approval expedited.

- Application Link: <https://www.ecogearfx.com/wholesale-application/>

Customer Account Login

Upon account approval, the sales rep will log into the customer account using the login Username and Password provide during account registration.

- Login: <https://www.ecogearfx.com/wholesale-log-in-page/>

Quick Product Ordering

Ordering can be completed by the Sales Rep or the Wholesale Customer. To begin ordering, access the Wholesale Order Form where the quantities can be entered for each item. On the checkout page, enter the correct Ship-To Address then select the payment method. You can choose “Purchase Order” as a payment if preapproved.

- Order Form: <https://www.ecogearfx.com/wholesale-ordering/>
-

COMMON QUESTIONS:

Wholesale

\$500 minimum opening order and reorder. Orders can be placed on our website or we can accept a PO if approved.

DropShip Wholesale

No minimums. Orders must be placed on our website. Shipping postage can be purchased from our website or can be emailed in a 4x6 size using a PDF file. Orders are shipped in unmarked packaging and shipped by USPS or UPS.

Payment Terms and Conditions:

For Wholesale Accounts ONLY, Net 15 and 30 day terms are offered and require preapproval. The salespersons feedback regarding the customer's account will also be a deciding factor.

MAP Policy:

Our MAP policy is less 25% of MSRP. The MSRP is not found on our website but is provided to Sales Reps. The MSRP is also available from our downloadable data file. MAP Policy full details can be found here

<https://www.ecogearfx.com/customer-service/map-policy/>
